



**Centre for  
Organization  
Development**

EXECUTIVE EDUCATION AND RESEARCH  
Since 1980

**Prof. Umeshwar Pandey**

Director

21<sup>st</sup> March, 2011

Dear Sir/Madam:

It gives me great pleasure to announce the schedule of open Executive Education Programs being launched by the Centre for Organization Development for the academic year 2011-12. Please find enclosed the flier containing the schedule of EDPs, for your kind perusal.

The Programs would be designed and delivered by the Members of Faculty who are known for their knowledge and experience in their respective areas of specialization. The pool of Faculty that we have, have accumulated experience by designing and conducting innumerable training programs – announced and customized, wide-ranging consulting interventions in public, private, banking and Government sector organizations, and research studies.

In line with the objective of COD, a no profit Institution, to disseminate knowledge, we have retained the same participation fee as we charged during 2010-11 in order to be more accessible to the organizations and participate in their vision to make their Executives better equipped to meet the challenges of the dynamic global business environment.

As has been mentioned above, in addition to the open programs, we have been conducting customized training programs – functional and sectoral, designed to suit the requirements of client Organizations, either at our Campus in Hyderabad or off-campus at the place convenient to the client organizations.

We look forward to your valuable support to the Executive Education Programs of COD and to receiving nominations to the programs.

Thanking you,

Yours faithfully,

**U. PANDEY**

Encl: Schedule of Executive Education Programs – 2011-12

*For Registrations, please contact*

**Mr. T. Sheshaiah**, Head-Programs Office

**Centre for Organization Development**, PO Cyberabad, Madhapur, Hyderabad - 500081.

Ph: 040-665864994(D), 23118889 / 23118903, Fax: 040-23117703, Cell: 9550017171

Email : [codhpo@codhyd.org](mailto:codhpo@codhyd.org) / [info@codhyd.org](mailto:info@codhyd.org)

# EXECUTIVE EDUCATION PROGRAMS

April 2011- March 2012



[www.codhyd.org](http://www.codhyd.org)



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Name of the Program	Start Date	End Date	Program Director	Fees (in Rs)
<b>GENERAL MANAGEMENT</b>				
Corporate Social Responsibility	16 May 2011	18 May 2011	B Krishnamurthy	22,000
Certification Program for First Time Managers (Fridays & Saturdays)	4 Jun 2011	26 Jun 2011	B Krishnamurthy	60,000
MDP for Women at Work	18 Jul 2011	22 Jul 2011	CV Madhavi	35,000
Effective Management of Bank Branches	19 Sep 2011	23 Sep 2011	Vikramaditya Duggal	35,000
Certification Program for First time Managers (Fridays & Saturdays)	19 Nov 2011	11 Dec 2011	B Krishnamurthy	60,000
Management Audit	13 Feb 2012	17 Feb 2012	Anil K Sood	35,000
<b>EDUCATION MANAGEMENT</b>				
Strategic School Leadership	9 May 2011	13 May 2011	A Lalitha	25,000
Building and Leading School Teams	26 Sep 2011	28 Sep 2011	A Lalitha	15,000
<b>FINANCE</b>				
Finance Support for Micro-Credit & Role of MFIs in Finance Inclusion	9 May 2011	11 May 2011	KV Raghavulu	22,000
Financial Management in Regional Rural Banks	13 Jun 2011	15 Jun 2011	KV Raghavulu	22,000
Taxation and Tax Planning	11 Jul 2011	12 Jul 2011	Muntasir Ahmed	15,000
Strategic Financial Management for Decision Making	25 Aug 2011	27 Aug 2011	DD Mukharjee	22,000
Financial Management of Co-operative Banks	17 Oct 2011	19 Oct 2011	KV Raghavulu	22,000
Financial Statement Analysis for Decision Making	21 Nov 2011	23 Nov 2011	DD Mukherjee	22,000
Finance for Non-Finance Executives	23 Jan 2012	25 Jan 2012	Anil K Sood	22,000
Documentation and Legal Aspects of Borrowing & Lending	6 Feb 2012	8 Feb 2012	DD Mukherjee	22,000
Taxation and Tax Planning	5 Mar 2012	6 Mar 2012	Muntasir Ahmed	15,000
<b>HUMAN RESOURCE</b>				
HR Audit	13 Jun 2011	15 Jun 2011	U Pandey	22,000
Advanced Program on Strategic Human Resource Management (Study Tour: Malaysia & Singapore)	25 Jul 2011 (30 Jul 2011)	7 Aug 2011 (7 Aug 2011)	U Pandey	1,50,000
Strategic HR Training & Development	19 Sep 2011	23 Sep 2011	U Pandey	35,000
Competency Mapping & Competency Management	31 Oct 2011	4 Nov 2011	To be announced	35,000
HRM for Line Managers	7 Nov 2011	11 Nov 2011	U Pandey	35,000
Strategic Human Resource Management	23 Jan 2012	27 Jan 2012	U Pandey	35,000
Managing Trade Unions & Associations in Changing Business Environment	12 Mar 2012	16 Mar 2012	U Pandey	35,000
Train the Trainers	12 Mar 2012	16 Mar 2012	RN Saxena	35,000
<b>OPERATIONS MANAGEMENT</b>				
Project & Contract Management	27 Jun 2011	1 Jul 2011	B Krishnamurthy	35,000
e-Procurement	29 Aug 2011	31 Aug 2011	B Krishnamurthy	22,000
Knowledge Management	17 Oct 2011	19 Oct 2011	B Krishnamurthy	22,000
R&D Management	5 Dec 2011	9 Dec 2011	B Krishnamurthy	35,000
Project & Contract Management	16 Jan 2012	20 Jan 2012	B Krishnamurthy	35,000
Material & Supply Chain Management	20 Feb 2012	24 Feb 2012	AK Rao	35,000

Name of the Program	Start Date	End Date	Program Director	Fees (in Rs)	
<b>ORGANIZATION BEHAVIOR AND ORGANIZATION DEVELOPMENT</b>					
The Champion's Mindset	4 May 2011	6 May 2011	Hari Mohan/Amar Chegu	22,000	
Unlock Your Leadership Potential	30 May 2011	1 Jun 2011	Gurpreet Bhatia	22,000	
Change Leaders	6 Jun 2011	10 Jun 2011	CV Madhavi	35,000	
Negotiation Skills	6 Jun 2011	8 Jun 2011	Vikramaditya Duggal	22,000	
Team Building for Young Managers	20 Jun 2011	24 Jun 2011	Uma Maheswari	35,000	
Personal Growth for Effective Leadership	27 Jun 2011	1 Jul 2011	Vikramaditya Duggal	35,000	
Developing Effective Leadership Skills	11 Jul 2011	13 Jul 2011	RN Saxena	22,000	
Leading for Excellence	1 Aug 2011	3 Aug 2011	VK Thalithaya	22,000	
Effective Communication & Presentation Skills	1 Aug 2011	5 Aug 2011	Vikramaditya Duggal	35,000	
Transformational Leadership	8 Aug 2011	10 Aug 2011	R N Saxena	22,000	
Winning By Design	10 Aug 2011	12 Aug 2011	Hari Mohan/ Amar Chegu	22,000	
Workshop on "Reinvent Yourself"	19 Aug 2011	20 Aug 2011	Chinmoy Sarkar	15,000	
Decision Making and Problem Solving	22 Aug 2011	26 Aug 2011	Uma Maheswari	35,000	
Mentoring and Coaching	29 Aug 2011	31 Aug 2011	YVV Raghava	22,000	
Managerial Effectiveness	5 Sep 2011	9 Sep 2011	CV Madhavi	35,000	
Leadership Excellence through Emotional Intelligence	12 Sep 2011	14 Sep 2011	RN Saxena	22,000	
Leadership Driven by Values	10 Oct 2011	12 Oct 2011	Vikramaditya Duggal	22,000	
The Champion's Mindset	9 Nov 2011	11 Nov 2011	Hari Mohan/ Amar Chegu	22,000	
Leadership & Organization Development	14 Nov 2011	18 Nov 2011	Vikramaditya Duggal	35,000	
Leadership for Women Executive	21 Nov 2011	25 Nov 2011	CV Madhavi	35,000	
Transactional Analysis for Team Building	28 Nov 2011	30 Nov 2011	VK Thalithaya	22,000	
Leadership for Organizational Transformation	5 Dec 2011	9 Dec 2011	CV Madhavi	35,000	
Enhancing Personal and Interpersonal Effectiveness	12 Dec 2011	14 Dec 2011	R N Saxena	22,000	
Workshop on "Reinvent Yourself"	06 Jan 2012	07 Jan 2012	Chinmoy Sarkar	15,000	
People Management Skills	16 Jan 2012	18 Jan 2012	RN Saxena	22,000	
Personal Growth for Effective leadership	30 Jan 2012	3 Feb 2012	Vikramaditya Duggal	35,000	
Improving Work Culture	2 Feb 2012	4 Feb 2012	CV Madhavi	22,000	
Winning by Design	8 Feb 2012	10 Feb 2012	Hari Mohan/Amar Chegu	22,000	
Developing Effective Leadership Skills	13 Feb 2012	15 Feb 2012	RN Saxena	22,000	
Team Building & Conflict Management	27 Feb 2012	2 Mar 2012	Uma Maheswari	35,000	
Certification Program on Organization Development & Change Management	27 Feb 2012	9 Mar 2012	CV Madhavi	60,000	
<b>STRATEGIC MANAGEMENT</b>					
Turnaround Management		To be announced	Ranjana Kumar	25,000	
Execution Excellence		16 Aug 2011	18 Aug 2011	PV Lakshmi pathy	22,000
Strategic Business Leadership		26 Sep 2011	28 Sep 2011	B Krishnamurthy	22,000
Board Leadership		To be announced	Ranjana Kumar	25,000	

**Note:**

1. Payment of 10.3% of Service Tax on fee.
2. A concession of 10% of fee for the second nominee and onwards is given. 10% of concession is also given to Women participants. In either case, the maximum allowable concession is 10%. A concession of 10% is allowed to Institutional Member Organizations of COD.
3. Fee payable by foreign participants will be as indicated in the program brochure.
4. Advance Nominations may be sent to: The Head, Programs Office, Centre for Organization Development, Madhapur, Hyderabad 500081  
Phone: 40-65864994, 23118889/23118903/23117405/23117703, Fax: +91 40 23117703,  
e-mail: codhpo@codhyd.org



Established in January 1980, as a non-profit registered society, the Centre for Organization Development (COD), is engaged in Training, Consultancy and Research on various aspects of organization development, including strategy, structure, culture, HR and behaviour. It has recognition as a centre for doctoral research from the Osmania University and as a scientific research institute from the Department of Scientific and Industrial Research (DSIR), Government of India.

In the last 30 years, the Centre has conducted several executive education programs for executives of various Public and Private Sector, and Government Organizations. COD has carried out Problem-solving Consultancy and Research Assignments for a large number of Organizations.

The centre has a self-contained campus spread over 5 acres, with conference facilities, and specialized library containing a large number of volumes covering a wide gamut of the Management and allied subjects and subscribes to various national and international journals.

Recreation facilities at the centre include full access to lush green garden and health club, along with play area. An executive hostel, spacious and well-furnished accommodation with 40-air-conditioned rooms; A/C dining facilities. The campus is well connected with Wi-Fi facility.



**For any further details & registrations please contact  
Mr. T. Sheshaiah, Head, Programs Office**  
Centre for Organization Development  
PO : Cyberabad, Madhapur, Hyderabad - 500 081  
Phone : +91 40-65864994(D), 23118889 / 23118903  
Mobile : 9550017171, Fax : 91 40 23117703  
Email : [codhpo@codhyd.org](mailto:codhpo@codhyd.org) / [info@codhyd.org](mailto:info@codhyd.org)